

ILLUSTRATIVE DELIVERABLE SAMPLE

See the decision before you buy the audit.

A concrete, fictional example of the workflow diagnosis, current-state handoff map, priority system blueprint, and 30-day action plan included in the USD \$497 ARIIA AI Operations Audit.

EVIDENCE BOUNDARY

This is not a client engagement, testimonial, case study, or reported business result. The workflow is fictional. Actual findings depend on evidence supplied during the audit.

EXAMPLE WORKFLOW

Inbound inquiry to human follow-up

DECISION

What system should be fixed first?

BOUNDARY

Diagnosis and blueprint, not implementation

[RUN THE FREE SCORECARD](#)

Private, device-local scoring. No account or purchase is created.

01 - MAP THE OPERATING REALITY

The expensive gap appears before an AI model is needed.

The audit starts with the observable trigger, owner, handoffs, exceptions, and evidence. This fictional example follows an inbound inquiry through first useful human follow-up.

01 Inquiry arrives

A website form or inbound social message creates an opportunity.

02 Inbox is reviewed

Someone notices the message when they next open the channel.

03 No owner accepts it**CONTROL GAP**

No durable assignment event, timer, or exception path exists.

04 Reply is improvised

Speed, completeness, and qualification vary by person and time.

05 Follow-up disappears

No shared record proves who followed up or what happens next.

PRIMARY FINDING

The workflow has no explicit acceptance event, named owner, response timer, or visible exception queue.

02 - FACTS BEFORE FORECASTS

Unknown is a valid audit finding. Invented savings are not.

The real audit replaces unknowns with supplied evidence. It separates observation, assumption, proposed control, and the measurement needed to test whether the process improved.

MEASURE	ILLUSTRATIVE BASELINE	PROPOSED CONTROL
Monthly inquiry volume	Assumption: 40. Verify from channel records.	Count accepted inbound events by source.
First-response time	Unknown. Establish a seven-day baseline.	Track median and 90th-percentile response time.
Owner coverage	Not recorded.	Every inquiry has a named owner or visible exception.
Follow-up completion	Not provable.	Record completion status and next action.

EVIDENCE BOUNDARY

A lead, conversation, proposal, invoice, or pending transfer is not revenue. ARIIA records revenue only after provider-confirmed settled USD evidence, and records refunds separately.

03 - RANK THE MOVES

Fix the operating contract before adding more automation.

Recommendations are ordered by impact, effort, and dependency. The point is to make the first implementation decision obvious and to state what should wait.

01 Create one intake record and owner-acceptance event

Normalize the channel, timestamp the inquiry, assign an owner, and make unassigned work visible.

Impact: high

Effort: low

First dependency

02 Add a response standard and exception queue

Define acknowledgement and human follow-up windows, then escalate only when the timer is breached.

Impact: high

Effort: medium

After ownership

03 Introduce bounded AI drafting

Draft low-risk acknowledgements from approved templates. Keep qualification, pricing, and exceptions with a person.

Impact: medium

Effort: medium

After measurement

04 - DEFINE THE BUILD

Give the implementer an operating contract, not an instruction to add AI.

Each part of the blueprint states the trigger, owner, automated action, human boundary, safety condition, and measure.

TRIGGER**Consented inquiry received**

Record source, timestamp, reply route, and a minimal summary.

OWNER**Named intake owner accepts**

If nobody accepts in time, move it to a visible exception queue.

AUTOMATION**Record, assign, acknowledge, time**

Use an approved acknowledgement. Do not infer consent.

HUMAN BOUNDARY**Qualification, pricing, promises**

Keep material commitments and sensitive exceptions accountable.

SAFETY**Minimize data and escalate risk**

Never request passwords, financial credentials, or identity documents.

MEASURE**Response, ownership, completion**

Compare baseline with post-change results without inventing causation.

05 - SEQUENCE THE DECISION

One workflow. One blueprint. One practical plan.

The sequence leaves room for evidence to change the recommendation. Implementation is separate and begins only after scope, access, timing, and human approvals are confirmed.

WEEK 1

Baseline

Confirm owner, consent boundary, volume, response time, and failure modes.

WEEK 2

Control

Create intake, owner assignment, acceptance event, timer, and exception view.

WEEK 3

Assist

Add approved acknowledgement and bounded drafting after ownership is reliable.

WEEK 4

Measure

Review agreed measures, exceptions, feedback, and the next improvement decision.

USD \$497 AUDIT INCLUDES

Workflow diagnostic - as-is handoff map - priority system blueprint - 30-day action plan

REQUEST A PRIVATE FIT REVIEW

No invoice or payment request is created by the fit form. Scope and delivery timing are confirmed before payment. No business, revenue, reach, savings, or automation outcome is guaranteed.